

AZDPS Engagement Report

Partner:

Author:

Customer

Summary

* 1. <HERE: Provide a comprehensive summary of the 3, 5 or 10 engagement delivered and outcomes of the engagement
  2. Include the answers to the following questions:
  3. Did you deliver the 3, 5, or 10 day engagement?
  4. What was the customer’s level of familiarity with Cloud offerings?
  5. What were the customer applications that were assessed?
  6. What were the customers’ top concerns or blocking factors preventing them from deploying applications on Windows Azure?
  7. Did the client show interest or purchase a Discovery Pack?
  8. Were there any tools/presentations/demos that you found more or less helpful than others? Why?

# Customer information

|  |  |
| --- | --- |
|  |  |
| 1. Customer: |  |
| 1. Location: |  |
| 1. Number of employees: |  |
| 1. Industry: |  |
| 1. Number of attendees: |  |
| 1. Website: |  |

# Engagement details

* 1. Please report on the following topics delivered during the Planning Services Engagement.

#### Scenarios delivered:

|  |  |
| --- | --- |
| Scenarios | Delivered (Yes/No) |
| Interoperation Between SharePoint and Windows Azure |  |
| Database Migrations to Windows Azure |  |
| HPC Solutions on Windows Azure |  |
| Websites and Profitability in the Cloud with Windows Azure |  |
| Phone Application with Windows Azure |  |
| Social Media Marketing Campaigns on Windows Azure |  |

#### Demo:

Select which list all demos delivered during this engagement.

|  |  |  |
| --- | --- | --- |
|  | * 1. Demo |  |
| 1 | * 1. Deploy Windows Azure |  |
| 2 | * 1. Hello Windows Azure |  |
| 3 | * 1. Service Bus Direct Connect |  |
| 4 | * 1. Service Bus Http Get |  |
| 5 | * 1. Service Bus Pub Sub |  |
| 6 | * 1. Service Bus Registry |  |
| 7 | * 1. Service Bus Simple One Way |  |
| 8 | * 1. SQL Azure R2 |  |
| 9 | * 1. SQL Azure Building A Simple App |  |
| 10 | * 1. SQL Azure Connecting To |  |
| 11 | * 1. SQL Azure Creating Objects |  |
| 12 | * 1. SQL Azure Managing Logins And Security |  |
| 13 | * 1. SQL Azure Migrating Data Bases Schemas |  |
| 14 | * 1. SQL Azure Moving Data Using SSIS |  |
| 15 | * 1. SQL Azure Preparing Your Account |  |
| 16 | * 1. SQL Azure Scaling Out With Db Sharing |  |
| 17 | * 1. VM Role |  |
| 18 | * 1. Web And Worker Role Enhancements |  |
| 19 | * 1. Windows Azure Connect |  |
| 20 | * 1. Windows Azure Guess Book Using Blobs |  |
| 21 | * 1. Windows Azure Guess Book Using Queues |  |
| 22 | * 1. Windows Azure Guess Book Using Tables |  |
| 23 | * 1. Windows Azure Guest Books |  |
| 24 | * 1. Windows Azure Guest Books Worker Role |  |

#### Discovery Pack:

1. Who was at the Discovery Pack Pitch (CEO, CIO, TDM, etc)?

1. What was the outcome? Were there any factors preventing the customer from buying Windows Azure products and service? Are they considering any competitor products?
2. What are the next steps?
3. Do you need any help from Microsoft? If yes, be specific.